



East Fremantle Lacrosse Club Annual Report 2012

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Life Members

1952	R H Angus *	1993	Mrs P Kennedy
1954	F W Smith *	1995	S A Mounsey
1956	H C Rudderham *		Mrs B Leavy
1970	F J C Poat		Mrs W J Milne
	H J Turner *		Mrs M Rudderham
1973	W A Magee*		Miss K Tuana
1979	G V Jones*	1996	T R Culley
	P M Smith		F R Hastings
1983	H Matthews		Mrs R Poat
	W W Willcock		Mrs S Cukrov
1984	P C Cann	1997	Mrs H M Goddard
	J A Kennedy	2000	T J Stammers
1985	R A Parsons		Miss N Badham
	N D Delfs	2001	Mrs E M Kennedy
	G D Delfs		R Walden
1987	A F Sweetman	2004	W McColl
1988	B H Curran *		G K Goddard
	C L Faulds	2006	C Q Wilson
1990	J W Levy *	2008	G Peacock
	C R Milne	2009	A D Delfs
	R J Smith		
1991	J E Denic		
	G W Kennedy		

Office Bearers

President	Don Rudderham
Secretary	Ann Gosling
Treasurer	David Miller
Director of Marketing	Jess Kennedy
Director of Social	Tracey Hockey
Director of Development	Vacant
Director of Operations	Sue Secker
Senior Vice president (Mens)	Mitch Ellis
Senior Vice president (Womens)	Geoff Goddard
Junior Vice President and Modcrosse	Bev Leavy
Facility Manager	Anthony Smirk
Past President	Vacant

Sponsors

Advantage Air
Sportreat
Delfs Electrical
Paint on Glass
3D Paint and Colour
Devon Settlements
Quality Ainsured
Your Finance Group

Season Overview

2012 was a mixed year for EFLC on the field. We had success in the Ladies A Grade, who were Minor Premiers but couldn't win the big one, and the Men's Under 15s who were Premiers and Minor Premiers. Other teams made the finals but didn't progress very far. Congratulations to all players, coaches, team managers and bench officials who all contributed to the club this year.

I specifically want to mention our referees and umpires who officiated during the year. Without your efforts we would have not enjoyed our matches as much and we would have lost points in State League. Special thanks go to our Men's Panel Referee, Mitchell Walmsley, who, even though not a 'Blue Boy' did a great job for the Club.

The one really dark spot on the season was the need to withdraw our Under 17 men's team in June. This was because of lack of numbers contributed to by long term injuries to key players. We must work hard to ensure that we are able to field teams in all grades in future years.



Reports

President's Report

Don Rudderham

As I mentioned above, 2012 was mixed year on the field. However off the field I believe great strides were made. Elected President, Peter Cann introduced many changes to the way the Club operated, resulting with much more efficient and effective structures and processes. I took over as President when Peter had to resign. He and I have been ably supported by a strong and enthusiastic committee who have implemented many changes and achieved great success in the process. I thank them most sincerely for their contributions to the club.

Some of the major initiatives are:

- Use of online registration and payment systems
- Introduction of 'cost centres' and EFTPOS facilities
- Upgrading of our merchandising processes including the Blue Bus
- Introduction of 'Blues Bucks' as rewards
- Development of sound working arrangements with the EF Town Council and our co-tenants, the EF Cricket Club
- Appointment of a sub-committee with the Cricket Club to consider extensions or renovations to our club rooms
- Introduction of a Modcrosse/Lacrosse Festival to be played at our ground on Wed evenings through Term 4 this year and Term 1 next year.
- Development of a club strategic plan.

As a result of these initiatives there were a number of highlights which I want to mention. For the first time in my long experience with EFLC, all fees (including many 'back' fees) were paid by the end of June. We also had a better handle on the profits being accrued from the bar, canteen and merchandise sales. This gave us confidence that we were in a sound financial position for the year and the results are obvious in the financial accounts.

The modifications to the club rooms are part of a longer term project involving the Dept of Sport and Recreation, the Town of East Fremantle, the EF Cricket Club and EFLC. It involves the Cricket Club and us agreeing on what we want in the new clubrooms, having concept plans drawn up, obtaining costs, getting grants from DSR, approval from the Town of EF and then going ahead with the changes (if we can afford them). To date we have appointed a subcommittee, chaired by Peter Cann and with Dave Miller on it and Ann Gosling as secretary along with Cricket Club representatives. Peter and I (with a cricket club representative) met with the Town of EF and are in the process of drawing up a 'Needs Analysis' which will identify what facilities we will need in the upgraded premises. Peter has also met with DSR representatives to ensure we are abreast of their requirements. Members will be kept informed of progress as it is made.

Strategic planning is an integral component of club administration. Strategic planning helps to outline the mission, goals and direction of the club to assist in achieving common goals

and objectives as set by our membership. Strategy also helps to outline the steps the club will take to achieve its mission.

Our first Strategic Planning session was held on the 30th September 2012. Dave Miller has taken a leading role in this and the club should be indebted to him for his efforts and enthusiasm.

The Modcrosse/Lacrosse Festival is an initiative to recruit more juniors in the 9 to 15 age group. Approaches have been made to primary and high schools in our area with a view to attracting potential new players to our Club. Initially we are hopeful of recruiting 30 new players for 2013, however our longer term objective is for many more than this in future years as we gain more experience and develop a better 'product' to sell to school children. We are looking to senior players to help out with coaching and refereeing on the Wed evenings. Bev Leavy has done a great job with this project.

Sponsors of our club are vital in helping us keep our fees to members to a reasonable level and still undertake necessary development work. We are fortunate to have many generous supporters who we acknowledge and thank for their interest.

Volunteers are the lifeblood of this club and we are fortunate to have a great band of them at EFLC. There are too many to mention individually however I take this opportunity to thank them for their efforts in 2013. We endeavoured to thank as many as possible recently with an evening cruise on the river. This was a very enjoyable event and special thanks go to Chris Hockey who put his boat at our disposal. Two of our stalwarts, Anne-Marie Hall and Charlie Wemyss, who have given great service to the Club in many capacities and over a long period were awarded Certificates Of Merit at the windup.

As can be seen, there is a lot happening at EFLC and many opportunities for people to get involved. I ask all those who helped in 2012 to do so again in 2013 and those who perhaps are still thinking of getting involved to contact any of the committee and I am sure we can find a suitable job. This applies to parents of players, as well as those more actively involved.

Treasurer

David Miller

This time last year, the Club's financial position was not clear – and to be honest it took many frustrating hours to establish the exactly where we were at. Thankfully, the Under 15s National Competition had just finished and the Club was set to walk away with more than \$20,000 profit, giving the new Committee some comfort that we had cash in the Bank - therefore giving us some time to get things back on track.

One of the concerns at the beginning of the financial year was the amount of outstanding fees. It was difficult to establish what the true position was. As the weeks rolled on it looked like the outstanding fees was more about incomplete book keeping than unpaid fees. Suffice to say, there was a degree of "true" unpaid fees and to this effect we managed to recover \$5,010 out of the total amount of \$6,410 provisioned. We were further bolstered by the arrival of some "outstanding" banking from last year and this meant that

we managed to recover \$6,800. Sincere thanks to Don Rudderham and Peter Smirk who took up our debt collector roles.

The financial model adopted for the Club this year was the creation of profit centres. This would allow us to track revenue and profit so that each area of our Club could be assessed on its performance without any influence from other areas. We needed to see what parts of our “business” made or lost us money. The idea for me was that the player fees, donations, sponsorship etc had to be able to support the admin or operational part of the Club. The bar, canteen & merchandise centres were going to be the cream if they performed – which I am proud to say did tremendously well –thanks to Choco, Sue Milne and Sue Secker in their roles as Managers. We will see the outcomes of all the profit centres shortly.

One systems I was keen to introduce was a Cloud based accounting and document management system to enable everyone access to the same information at the same time. This was supported by Moby our mobile EFTPOS machine.

I believe this system allowed the Committee (and specifically me) to work with a degree of efficiency, consistency and with real time information. I am now keen to develop our information technology capabilities further to drive even greater efficiencies and success on and off the field. To this end I hope to introduce an IPAD as a key tool in our innovative toolbox – so watch out for this at game days!

I am proud of all members this year for their willingness to accept the changes made, pay their fees on time and support out social events. As you will see, your commitment has returned a healthy profit for the Club – well done! Also consider that the profit would have been even greater had we not spent \$6,900 on renovating the change-rooms. Thanks to Anthony Smirk for organising and overseeing this project.

We have managed to invest some money on Term Deposit and acquire new capital items such as - POS system, shed & paving, internet router, computer and Blues Bus.

A word of warning! Let’s not get too comfortable with what we achieved just yet! The reality of the situation is we probably only returned the Club to the level of profit/performance to where it should have been operating in the past – in other words we have lifted our performance from “below the line” to about the minimum level of performance.

We can do better! 2012 has been a year to trial a few new ideas, bed down some things and set the baseline for future years. There are so many more ways we can improve and I hope the introduction of the Club’s Strategic Plan will show this over time.

On a closing note, I would like to thank everyone for the kind words and thanks toward the work I have done as Treasurer this year. To be bestowed the honour of Club Person of the Year is very humbling and a real honour. Thank you also to all the Board for a great year - including Peter Cann who played an important role in the early part of the year.

This is a GREAT club and I am proud to have been able to have played a small part in bringing back that belief in our members this year. I would love to continue to be a part of the EFLC family and hope we can enjoy even greater success and reward in 2013.

East Fremantle Lacrosse Club Inc

Consolidated Profit & Loss

For Year Ended 31 October 2012

Profit Centre - All Centres

Operating Profit

Profit - Bar	\$	5,022
Profit - Canteen	\$	4,800
Profit - Merchandise	\$	5,723
Profit - Functions	\$	2,397
Loss - Admin	-\$	14,528
TOTAL OPERATING PROFIT	\$	3,414

Other Income

Hire of Equipment	\$	285
Sale of Assets	\$	100
Sponsorship	\$	9,000
Donations	\$	1,796
Grants	\$	2,180
Cricket Club	\$	3,000
Interest	\$	1,171
TOTAL OTHER INCOME	\$	17,532

NET CONSOLIDATED PROFIT \$ 20,946 *

* Does not include approx \$22,000 profit from U15 Junior Tournament

David Miller
Treasurer
18th November 2012



East Fremantle Lacrosse Club Inc

Profit & Loss Statement

For Year Ended 31 October 2012

Profit Centre - Bar

Bar Income	\$	11,159
Opening Stock	\$	50
Stock Purchases	\$	6,087
Total	\$	6,137
Closing Stock	\$	-
Cost of Goods Sold	\$	6,137
Gross Profit	\$	5,022
Profit Margin		45%

East Fremantle Lacrosse Club Inc

Profit & Loss Statement

For Year Ended 31 October 2012

Profit Centre - Canteen

Canteen Income	\$	9,811
Opening Stock	\$	-
Canteen Purchases	\$	5,011
Total	\$	5,011
Closing Stock	\$	-
Cost of Goods Sold	\$	5,011
Gross Profit	\$	4,800
Profit Margin		49%

East Fremantle Lacrosse Club Inc

Profit & Loss Statement
For Year Ended 31 October 2012

Profit Centre - Merchandise

Merchandise Income	\$	8,697
Opening Stock	\$	742
Merchandise Purchases	\$	7,810
Total	\$	8,552
Closing Stock	\$	5,578
Cost of Goods Sold	\$	2,974
Gross Profit	\$	5,723
Profit Margin		66%

East Fremantle Lacrosse Club Inc

Profit & Loss Statement
For Year Ended 31 October 2012

Profit Centre - Functions

Functions Income	\$	15,829
Opening Stock	\$	-
Function Expenses	\$	13,432
Total	\$	13,432
Closing Stock	\$	-
Cost of Goods Sold	\$	13,432
Gross Profit	\$	2,397

East Fremantle Lacrosse Club Inc

Profit & Loss Statement

For Year Ended 31 October 2012

Profit Centre - Admin

Income

Memberships - Juniors	\$	6,400
Memberships - Seniors	\$	18,850
Memberships - Social	\$	620
Memberships - Mozzie	\$	800
TOTAL INCOME	\$	26,670

Expenses

Accounting & Bookkeeping	\$	441	
Bad Debt Adjustment	-\$	390	
Balls & Player Requirements	\$	1,256	
Bank Fees	\$	1,165	
Blues Bucks (Promotions)	\$	425	
Cleaning	\$	490	
Development Payments	\$	180	
Ground Hire Fees (Town of EF)	\$	5,488	
Insurance	\$	3,217	
Light, Power, Heating	\$	83	
LWA Fees - Fines	\$	192	
LWA Fees - Team Registration	\$	9,350	
LWA Fees - Umpiring	\$	3,696	
Permits & Licences	\$	735	
Postage	\$	93	
Printing & Stationery	\$	2,170	
Repairs, Maintenance & Upgrades	\$	9,239	See Note 1.
Seminars & Training	\$	275	
Sponsorship - Players	\$	300	
Subscriptions	\$	205	
Telephone & Internet	\$	779	
Trophies	\$	1,345	
Uniform Expenses	\$	464	
TOTAL EXPENSES	\$	41,198	
NET LOSS	-\$	14,528	

Note 1

This includes \$6,900 spent on refurbishment of player changeroom.

East Fremantle Lacrosse Club Inc

Balance Sheet

For Year Ended 31 October 2012

<u>Assets</u>	This Year	Last Year
<u>Current Assets</u>		
Westpac Cash Reserve Account	\$ -	\$ 1,791
ANZ Bank Account	\$ -	\$ 7,649
Bendigo Bank Account	\$ 1,547	\$ -
Bendigo Term Deposit #1	\$ 10,830	\$ -
Bendigo Term Deposit #2	\$ 10,250	\$ -
Bendigo Term Deposit #3	\$ 10,078	\$ -
Bendigo Term Deposit #4	\$ 10,000	\$ -
Westpac Savings Account	\$ -	\$ 24
Accounts Receivable	\$ 285	\$ 6,410
Other Receivables - Old Bridge Cellars	\$ -	\$ 2,472
Other Receivables - EFCC	\$ -	\$ 298
Stock on Hand - Merchandise	\$ 5,578	\$ 50
Stock on Hand - Bar	\$ -	\$ 742
Total Current Assets	\$ 48,568	\$ 19,436
 <u>Fixed Assets</u>		
Building Improvements (at cost)	\$ 4,490	\$ -
Plant & Equipment (at cost)	\$ 9,395	\$ -
Plant & Equipment (estimated and pre 1/11/11)	\$ 25,000	\$ 25,000
Total Fixed Assets	\$ 38,885	\$ 25,000
 Total Assets	 \$ 87,453	 \$ 44,436
 Liabilities		
<u>Current Liabilities</u>		
Accounts Payable	\$ -	\$ 39
Other Payables - EFLC U15s Tournament Acct	\$ -	\$ 2,640
Total Current Liabilities	\$ -	\$ 2,679
 Total Liabilities	 \$ -	 \$ 2,679
 Net Assets	 \$ 87,453	 \$ 41,757
 <u>Equity</u>		
Current Year Earnings	\$ 20,944	\$ -
Member's Equity	\$ 66,509	\$ 41,758
Total Equity	\$ 87,453	\$ 41,758

David Miller
Treasurer
18th November 2012



The Treasurer
East Fremantle Lacrosse Club (Inc.)
Preston Pt Rd
East Fremantle
Re Annual Audit 2011-2012

Greg D Delfs
12 Marwood Way
Willetton
16 November 2012

Dear David

At the request of the club I have carried out the annual Audit of the club and to the best of information supplied to me I find the accounts to be a fair and reasonable representation of the years trading to October 2012

I would like to make the following observations and recommendations for the ensuing accounting periods.

Timing

The lead time allowed for a comprehensive audit was too limited and would request additional time in future

Re Year ended 2011

These accounts were not audited last year and I have not carried out an audit other than to verify the commencing balance sheet opening balances for 2011-2012. It is further noted that there were some significant issues with the 2011 accounting standards as reported to the club.

It is recognised the amount of work that went into the accounts to recover outstanding monies from player dues and the Cricket club. It is further noted that the collections of dues this financial year was carried out in a very efficient manner.

Club Merchandise

The only point re merchandise is for the club to verify if it is saleable at the minimum of the book value

Banking Deposits

There are three avenues of bank deposits

- 1 Direct EFT lodgements
- 2 EFTPOS direct deposits
- 3 Banking deposits from time to time

In order to validate banking deposits I require a copy of the General ledger bank transactions and would recommend that where deposits are made via the bank deposit system that a spreadsheet of the monies deposited be made in order to match combined individual receipts that make up the total deposit.

Please provide the information at your earliest

Yours faithfully

Greg D Delfs

Auditor F N I A. FAIM

Secretary's Report

Ann Gosling

This year has seen some much needed changes in the administration and management of the club in a number of areas.

Registration

An on-line registration system was introduced on our Registration day which was a very successful and worthwhile exercise. If we are to continue with the on-line registrations and the registration day which I am sure we will, we will need to enlist more helpers to ensure we can service the members and not have them lining up and waiting so long. The success of this day was a surprise to the committee. To assist the members that did not make the registration day the Secretary and Treasurer made themselves available at a number of training nights to ensure everyone had the opportunity to register and pay their fees in a timely manner. I would also recommend that we have a paper registration form and have them available on registration day and in a format that can be emailed to those members that are not comfortable with the on-line process.

Although our registration process was a lot more successful both in getting contact details for members and payment from members, there were still a number of members who did not meet the obligation to sign their disclaimers and provide appropriate contact details. There is more work to be done in this area.

Communication

I feel that the communication with our members has improved this season. We collated a database of email contacts for the majority of our membership. Facebook was another valuable method of communication with our members, especially the Gen Y members. We are aiming to improve the communication with our Life Members, past members and also our sponsors; these are valuable assets to our club.

LWA publishes a calendar of events on their website. Our committee needs to ensure that they are conversant with this calendar in an effort to communicate these events to our members in a timely manner.

I attempted to create a roster of volunteers for the canteen by sending out an email to all members, the response was minimal and the roster never really developed. We need to encourage the participation of our junior parents and senior partners. This was also a topic of discussion in our Strategic Planning discussion and the idea of collating a list of tasks and contacting people direct may be a more effective method of engaging volunteers. Over the holiday break we need to establish this process to ensure we expand our volunteer base going forward, as so often it is the same people doing everything.

Board Meetings

Monthly board meetings were held to discuss and resolve issues for the club. Scheduling of these meetings to accommodate all board members was an issue for us. Finding a time and venue for our meeting that enabled the full board to attend was difficult, this was mainly due to work and training commitments of some board members. I feel we need to try and

resolve this issue going forward, to enable everyone to attend and personally contribute to the meetings.

The committee has worked well together and this has culminated in a very successful season overall. With the many changes and processes that have been introduced the committee has been very supportive and embraced the improvements. The committee's attitudes and support of the changes has been a catalyst to the culture change we are experiencing with our members.

Data Storage

The Committee is using "Cloud Storage" to store data and documents. This is a very effective and sensible way of managing and storing our data. All board members have access to the data at any time, making it a more streamlined and efficient process. Installing a wireless network down at the club rooms has assisted in making this storage method more accessible during meetings and presentations.

Social Membership

The club was able to increase the social membership this year, but this membership is something we can continue to build. The introduction of the "blues bucks" was a great initiative, but many members did not embrace this as they were not at the club during the draw, they did not understand the value or the process and many were not claimed. Perhaps we need to educate our members what happens after the games.

We will establish our social calendar prior to the commencement of the season and ensure that this is visible to all members and with publicity of the events we can improve attendance by all members.

Vice President Women's

Geoff Goddard

The board had a meeting at the beginning of season to decide if there were enough girls to enter two Senior and one junior team as the numbers were low. It was decided to enter the three teams a good decision as the three teams had an outstanding 2012 season.

A Grade

Once again 2012 was a good season for the players taking out the minor premiership and going on to play in the grand final. Unfortunately we suffered a few injuries leading up to the game and were not good enough on the day. During the season we rotated some of our A Reserve and junior girls in to the team and they all gained a great deal of experience and will be given more opportunities to be regular players next year. Thank you to all the girls for their effort and support for a great year and a special thanks to Melanie Goddard for taking trainings when I was unable to be there and organizing the umpire roster this season.

A Reserve

2012 season was one of mixed results for the team after not knowing if we would have a team because of numbers we ended up fielding a full and very competitive team every week winning 7 games and losing three by a single goal. We finished in third position. Unfortunately we lost by one goal in the final and a little bit of luck could have gone a lot further. I would also like to thank the players for their commitment to training and support

and effort for a very good year. Special thanks to Kerry Tuana for coaching the team in my absence.

C Grade

In 2012 season we introduced six new girls and combined with the players from last season we were able to field a full team each week. Coached by Anne-Marie Hall the team improved each week winning three games and being very competitive in the second half of the season. A few of the girls played seniors after their junior game and playing along side the senior girls was a big step in their skills and learning of the game. Thank you to Anne-Marie for a great job this year your guidance and enthusiasm is very much appreciated at the club.

Recommendations for 2013

- 1 Look at trying to unify the trophies for women and men
- 2 Look at trying to combine women's and men's training nights as to encourage more integration between the two groups.
- 3 Photos and recognition of our more recent Australian representatives women's and men's

Women's C grade

Anne Marie Hall

This year 2012 proved to be one of great achievements for the U16 girls team, with players being selected in State Teams, and also being the 1st year 2 juniors have had the opportunity to play with the senior A grade team and score goals!

We commenced preseason training in March with the season starting in May this year.

Every Wednesday night a mandatory team run was timed and recorded so we could measure our fitness throughout the year – or lack of... We call this run the "Little Leeuwin" and it is done with team emphasis to commence however it is encouraged to get your best time and sprint home. The distance of this run is approximately 1km.

On the first game of the season in May we fielded a team of 14 and by season end had 17 girls, so far our largest U16s team ever. We, of course rotated all of them onto the field although it wasn't very often we had 17 on one day due to illness or study. Of these 17 girls 7 of them are returning players from last year's team, 7 of them entering lacrosse this year and the remaining girls being 3rd generation lacrosse playing family members. The ages of the girls in the team vary from the youngest player being 12 and the most senior being 16. Currently 4 of the team are 12 years old, 4 of them will elevate into seniors next year as they will be 17 and the remaining 9 are aged between 13 and 14. The core of the team now will have the ability to play another 3 years together.

With the team having such a split level of skill and fitness, it wasn't until midseason that our 1st win took place. This did not deter any of these young ladies from turning up weekly and on time to training. Toward midseason 4 of the junior girls remained after junior training for senior training to improve their skills. In doing so all of them made state teams and 2 of them played in the Senior EFLC A grade team. This experience for the 2 girls has been invaluable for them both, their families and our club.

The focus for these girls at training was to encourage and help the new players learn the game and to all be fit enough to play a full was a positive. Our main focus at training was initially, basic skills - catching, throwing and ball carrying. By about midseason we had progressed and started dodging and shooting drills too. Our goalie went away for 6 weeks midseason and the roster was then made that whoever was last to the game was the goalie!

We didn't make it into final playoffs this year however did have 3 wins and have experienced the rejoicing that can be had with fitness, skills, hard work and team communication.

The girls who entered lacrosse this year have come to the club from via the website with an enquiry after playing modcrosse at school or word of mouth from friends who play to them at school.

Recommendations

- 1 The correct lacrosse equipment for beginners ie: IFWLA approved LOAN lacrosse sticks, goggles (not the out of date gear we provide)
- 2 Appropriate first aid kit (I have had a kit previously however the items inside the kit are designed for a near fatal car accident with slings and scissors and not junior sport in mind). Ice packs, band aids, tape are all required
- 3 On another note : I thought we were having a manager allocated last year - I still do "that job" as such and do not mind as I have parent help if I ask.

Thanks for a great year and look forward to season 2013 - with a premiership in either the grade I coach or play

Vice President Men's

Mitch Ellis

The board had a meeting at the beginning of season to decide if there were enough men to enter three Senior teams due to lack of commitment to paying fees in previous years and not having enough registered players. It was decided to enter a State League and Division 3 team and not to enter a Division 2 team for the season. This decision was based on a number of things, one of which was commitment to training. The Division 3 players have shown a real willingness to learn the game and better themselves as lacrosse players by regularly turning up to training, whereas very few Division 2 players train and it is sometimes a struggle for the coach to get players for games. This decision was eventually overturned after a meeting with some senior Division 2 players and coaches and we decided to enter a team into the Division 2 competition.

State League

The boys finished in 4th place, which is a disappointing result. The competition was quite open this year and we let a real opportunity to win a premiership slip. We had an uncertain start due to the inability to find a coach during preseason. Shaun Leavy and Dave Cottam did a great job organising the boys, however a more structured preseason is required if we want to be competitive with the top teams.

We had a number of new regulars in the State League team this year and a number of people stepped up and played the odd game when we had people away because of injury and people being away.

I extend my thanks to Jeff Kennedy for stepping in and coaching again this season and to Gary Kennedy for coming in and helping the defence toward the end of the season.

Division 2

A disappointing year also for Division 2, despite the best efforts of coach Tony Martella and a small group of dedicated players like Chee Lai, Kale Miller and Keelan Hockey, to name a few. Player numbers at training was an issue all season and I think that if Division 2 is to be competitive then next season's coach needs to find a way to get the boys down to training.

Division 3

Division 3 had the most positive season out of the three Senior Mens teams. They made the finals for the first time and the whole playing group has improved immensely over the past few years, thanks largely to the efforts of Gary Kennedy as coach. Division 3 has sent a number of players up to Division 2, Chee Lai and David Cross are just 2 examples of players that have made the transition up to Division 2 and proven to be up to the standard, and there are a number of other players who are ready to move up to Division 2 next season if they continue to train.

Umpiring

Mitch Walmsley was our panel referee this season, and did a great job. We are lucky to have Mitch as our panel referee as his original alignment was with Wembley. Brayden Borbelly started the season as our 2nd Senior referee, but due to injury he ended up playing State League and was unable to umpire. We had a number of Senior players share the remaining umpiring duties in both Senior and Junior grades. Special thanks to Chris Wilson who umpired more than his fair share of Division 3 games and all other players who umpired during the season.

Recommendations for 2013

Umpiring:

We need to increase our pool of available umpires for Senior games to cover for injury and other absences. We also need to consider paying Junior referees to umpire whole seasons. This will improve the umpires skill and consistency because they will be umpiring more than one game a season. It will also help the players because they will have more consistent umpiring rather than having a different umpire every week. We also need to look at introducing parents into umpiring at and U13 level and hope they continue through with their children and eventually become Senior umpires.

Coaching:

From a Senior Men's point of view I think it's pretty important that we improve the attitude and results of the State League team. Coaches for all Senior teams need to be appointed as soon as possible to give teams the best chance for success in 2013.

Vice President Juniors

Bev Leavy

Boys

2012 season for Junior Lacrosse had its upsides and downsides. The downside was with every endeavour and effort the club was unable to keep the Under 17 boys team in the competition for 2012 leaving the 6-7 boys moving onto Div 3 and Div 2 for the remainder of the season.

The upside was the numbers in both the Under 15 and Under 13's teams. Under 15 had 17 players with under 13's having 19.

In 2013 the movement between the teams will see approximately x 4 players go up from Under 15 to Under 17 which will increase their number to min 10, approximately 5 players will move up from Under 13 to Under 15 bringing them up to around 18 players. There will also be around 5 Modcrosse players moving up to Under 13s taking their numbers back to 19 players.

With the Coaching teams and managers/manageress' along with the development of the skills and teamwork saw the Under 13s play in a very exciting semi-final, lost in the last few minutes by 1 goal. The Under 15s finished the qualifying rounds as minor premiers, and played the long road through to the grand final, which they won with hard and great teamwork to come out as the 2012 Under 15 Premier, a job well done!

We have a great deal of talent at the club, being helped along the way through the great wealth of knowledge and dedication of our coaching staff in Mark McGuffin, Dan Kennedy, Chris Hockey John Redman, Jeff Kenney who was assisted by Tom Martella and Sam Gosling.

Girls

The 'C' grade girls team for 2012 saw a group of approximately 5 new young players come into the team, which gave Anne-Marie a full team to work with for the season. The level of skills ability was quite varied along with the size and ages. With Anne-Marie's persistence, dedication and love of the game, the team and their skills developed to see them finish the season in fifth position. From this small group of girls we had representation in both U/18 and U/16 state competition. We also had 4 stepping up into seniors through the season.

We need to keep working hard to increase our numbers through the community and schools as our club needs numbers in the junior grades to survive through to seniors. We need to promote our Junior Summer Carnival. Skills and knowledge of the game are not a requirement to join in it is about wanting to experience our great game.

Director of Social

Tracey Hockey

The year started with trying to get an idea of what social events needed to be run and when for all members, life, male and female, senior, junior or social. There has not been a proforma to follow as such, just guidance from members who have been around the Club for a while and know what usually happens and when.

It was after the Quiz Night that it was decided that we need to have a standard operating procedure for what events happen when and the timeline set out for these to occur. This is now available within the "cloud storage".

The committee had a great idea that we could have a wall planner up for the following year, so that we would go into the new season having a general idea of when club events will be happening. Not set in stone, as we need to get fixtures from LWA, but at least events in the month they will be happening. Even the Presentation/Wind up would be great to have the venue named before the next season starts so players are aware of venue, meal type and costing.

The difficult thing about running events this year, and I believe in years previously, has been that members will not commit beforehand if they are coming to an event or not. Members are happier turning up on the day/night, which really is not conducive for catering and planning purposes.

The Family Fun Day was a great success with all ages and stages having a great time, this should become a regular club event as everyone enjoyed it so much.

The River Cruise on Chris Hockey's boat was a great night but most who turned up were from the women's divisions. Even though it was mooted as a great idea and lots of male players were extremely interested whilst throwing the idea around, it had no men players attend. A big thank you to Choko for his boat and skipper skills.

The Quiz Night was a great success. Lots of players contributed through donating towards a gift basket and this should be a regular thing as everyone then contributes to the success of the night. A big thank you to all of our guest MC's on the night and a special thank you to the team behind the scenes - Ann Gosling, Sue Secker and Jess Kennedy.

Presentation/Wind Up – was a great night at the Swan Yacht Club, but felt that more members could have come for this. Some teams hardly had anyone turn up to represent their division and yet others had just about everyone turn up. Hard work by a few to make sure that 80 tickets were sold with constant communication to members via email, telephone calls, web site, facebook and finally an SMS to all players. It seems a lot of work to get members to come to their own end of season wind up, and this will be looked at a bit differently next year. To those who gave of their time to set the venue up for the day – Jess and Pat Kennedy, Ann and Kim Gosling – thank you.

A HUGE thank you to Jess Kennedy with whom I could not have done without this year.

Social activities really should be done by a team of people to get lots of input. The next Social Director needs to get a team of people to surround them that are committed to organising these events, so if you think you have some input to offer please offer yourself as part of the team.

It has been an interesting year and I have learned a lot about the behind the scenes of our Club. If all of our members were to help out in a small way we would have a such an amazing club. I encourage all members to ask how you can help and to let the committee

know how you can. We all love our Club and it is exciting to know that we can build on what we have achieved this year socially – Go Blues!

Marketing

Jessica Kennedy

As of 3pm on Tuesday 16/10/12 the EFLC club website has had 4681 hits. Considering this counter only began 1 December 2011 this number is huge! As a result of the sites success, we have had 17 legitimate players enquire into the club via the online document – 14 senior and 3 junior players. 11 of these played at some point this season, 2 have now moved back home to the USA, 14 will continue to play next season.

The order of action for a player inquiring into the club is as follows; they contact the club via the online document, I reply via email to the enquirer and then get the player in contact with the appropriate person. I took on the role for introducing new senior women, Mitch Kennedy helped the new senior men, Anne-Marie the junior women and Bev Leavy the junior boys.

The website plays a vital role in recruitment and is successful in keeping members informed around the club. Weekly score updates and photos are posted and special events or notifications are displayed. The online facebook page also plays a vital role for messages being sent within the club (particular senior players). As this social media device is used my majority of players and checked daily, messages are easily transferred. The problem is the communication with those not on facebook but these people have access to the club website and receive emails.

Modcrosse

Bev Leavy

The 2012 Season began with the club family day were our mozzie were appointed a club buddy for the season. They were to come down on Saturday mornings and Thursday training and assisted in the sessions. Kale Miller, buddy, attended each Saturday and Thursday and worked with the mozzies and we were also ably supported by Gavin :& Shaun Leavy who assisted in the coaching area on Saturdays when available. Sam Gosling and Chris Bowden, Buddies, assisted on Thursday evenings. 2013 should see further development and progress in the Club Buddy system.

The numbers for the season was 16 with another 4 that did not see the whole season through. Of this 16 one boy played up in U/13 and one girl in 'C' girls in 2012, 2013 could see another 5-6 go onto U/13 boys, the remain mozzies are all under 9

During the season we had 2 interclub matches against Subiaco which will continue in 2013 and the possibility of games against Wembley, a meeting to be held with Mandy Plumber, Wembley club, in the next few months to arrange dates.

Development

Through Jess Kennedy, the club went to the Winthrop & Somerville Baptist Colleges, these sessions were attended by Dan Kennedy, Dale Kennedy & Kim Faulds with up to 60 students from years 9 & 10 attending the 6 week lessons. Michelle Dawson has been attending at IONA Primary School, she had 40 girls from years 5 & 6 for 4 wks, and is currently working with years 3 & 4. Bev Leavy is also

currently attending IONA College for the next 3 weeks working with girls in years 9 & 10. Tony Martella worked with years 4, 5 & 6 students at Our Lady of Fatima over 7 weeks. Bev Leavy also attended Our Lady of Mt Carmel and worked with students from years 4, 5 & 6. Many thanks to these club members for their time and efforts.

Our Lady Mount Carmel and OLF play a winter sport competition with five other schools, one of the sports being modcrosse. They finish off the 6 week competition with a lightning carnival and trophies presented for the winning school in each sport. They participate in these games with the softcrosse sticks, I have spoken to Our Lady Mount Carmel sport teacher regarding changing to lacrosse sticks and he is taking it up with the interschool group. We need to continue our contact with these schools along with new schools to develop and increase our numbers in the game.

Our Junior Summer Lacrosse Carnival started last Wednesday and will continue each Wednesday evening from 5.30 to 7pm. Our first week saw 18 Junior players (girls & Boys) which included 3 new players that have come along from CBC & IONA schools. Flyer were posted at local schools including CBC and at IONA through Michelle Dawson.

As Under 13 entry age is 10 years, I would like to see the club change the age group of our Modcrosse to 5 to 10 years with 2 groups under 8 and under 10. Under 8 would play our present Modcrosse style and Under 10 would move closer to the under 13 game with helmets, (very minimum) and gloves if enough available. In this age group we would introduce rules such as stick head to head checking and off side.

Thanks to the Board and Members for their support of decisions made in 2012 which has helped club get back on track and look forward to that continued support in 2013.

Director of Operations

Sue Secker

Asset Register

The implementation of the Club's Asset Register was a challenging and I must say very interesting exercise. The Asset Register continues to develop.

Uniforms

All existing uniforms were this year 're-badged' with our sponsors logo, with the intention of giving them a consistent look and affording our invaluable sponsors a noticeable identity. New division one Men's uniforms have been selected and ordered, they will be delivered early in 2013 for use at the onset of the new season. Our Mozzies also sported a new uniform this year, via funds raised from Cadbury Chocolate sales.

Merchandise

Merchandise across the board has been well received this year. It was my aim to make our Club merchandise affordable, accessible and uniform across men's, women's and junior levels of the Club and hopefully we will be able to continue this into the next season. Prior to the season a number of members completed our online survey giving us a valuable insight into what the membership were looking for in merchandise and we will continue to work towards developing a range of items to suit.

It was disappointing for me that a number of women's items that were sourced were not available when ordered and this is something to improve upon for next year.

Hire Equipment

Hire equipment remains an area which requires attention. There is still I believe a substantial amount of equipment being used by members that is not recorded, particularly among the junior grades. It is my intention to conduct an equipment audit at the beginning of the season to rectify this matter and to ascertain what equipment is still viable and what needs to be replaced.

As with all of our Committee Members, we are here to serve our membership. Your comments and feedback are an invaluable source of information for us, so I am very happy to hear anything of significance you have to offer. I am contactable via the Club website or on my email sueforenjo@optusnet.com.au. I would also like to say that it has been a great pleasure to work with our current committee and I look forward to improving on our season's performance in the new year.

Facility Management

Anthony Smirk

The club has progressed well with some long awaited jobs completed. The faults with the field lights were of most importance. With regular contact with the council who were waiting on replacing the street side main switchboard they then incorporated the replacing of the faulty field light globes with this job. Special thanks to Peter Cann and Ken Dyer from EFTC.

A building licence was obtained to construct the Harry Turner shed Many thanks to Jeff and Vince on construction and Peter Cann on planning. This has helped on general storage but most importantly reduced set up times on game day

Our priority at the Clubhouse was to clean up the changeroom and utilise the storeroom, work included:

- Floor sanding, painting, replacing bench seats and re-hanging doors.
- The club also installed a point of sale machine which required cabling and installation of power outlets.
- A building licence was also obtained to install new entrance doors. This project was delayed, but hopefully can be started next year if requested.
- The field markings and setups were all completed by Jeff Kennedy, his efforts in this department were greatly appreciated.
- In general the club is in better condition than previous years however improvements and general maintenance need to be kept up.

Trophy winners

A Grade Women

Fairest and Best	Rebecca Bowland-Curtis
Runner-up	Jessica Kennedy
Coach Award	Jesse Ingram

A Reserve Women

Best and Fairest	Kate Lush
Runner-up	Morgan Banks
Coach Award	Nicole Rapanaro

Junior Women

Under 16	
Best and Fairest	Siobhan Scotson
Runner up	Mia Aria
Best 1 st Year	Emma Graham
Most Improved	Siobhan Scotson

Junior Men

Under 13	
Best and Fairest	Ryan Hockey
Most Consistent (tie)	Luke Dunn and Alex McGuffin
Best in Finals	Jack Britton-Jones

Under 15	
Best and Fairest	Ashel Tsvigu
Most Consistent	Chris Bowden
Most Improved Junior Player	Jack Halverson
Best First Year Player	Samuel Nixon
Best in Finals	Murray Bromfield

State League

Best & Fairest	Wayne Curran
Most Consistent	Wayne Curran
Best in Finals	Shaun Leavy

Division 2

Fairest and Best	Chee Lai
Most Consistent	Kale Miller

Division 3

Fairest and Best	Luke Grootveldt
Most Consistent	Felipe Chavez
Best in Finals	Ilya Isakov
Most Improved Player	Jamie Gillett



State and National Representations 2012

Seniors	Melanie Goddard Tessa Atkinson	Jessica Kennedy Shaun Leavy	Rebecca Bowland-Curtis, Jesse Stack
Under 18's	Jesse Ingram Tom Martella	Siobhan Scotson Kale Miller	Lauren Campbell
Under 15's	Siobhan Scotson Ben Mercer	Ashel Tsvigu Dominic Hill	Antonio Carcione
WALA Under 15 Fairest and Best	Ashel Tsvigu		
WALA Runner Up Fairest and Best	Wayne Curran		
WALA All-stars	Melanie Goddard Wayne Curran	Jessica Kennedy, Shaun Leavy	Rebecca Bowland-Curtis



Other important Matters

External Grants

The Department of Sport and Recreation offer a huge range of funding, grants and scholarship opportunities for WA clubs. Our club was successful in securing a grant from Healthways to assist with purchasing a new safety net and addition items as part of the Winter Grant Round

Liquor Licensing

We are required to have a liquor license for any event held at our clubrooms where alcohol is sold or there is an admission fee to an event where alcohol will be supplied. This year the club provided assistance to four members to obtain a RSA (Responsible Serving of Alcohol) as part of a grant received from Healthways

The club also successfully applied to vary the licence hours to allow the facility to serve alcohol on a Wednesday night

Obligations of an incorporated association

Incorporated associations must fulfil a number of obligations as required by law. An exhaustive list of obligations can be viewed at the Department of Commerce website.

- The committee is responsible for keeping proper books and accounts of records
- The association must keep accounting records that correctly show the financial position of the organisation
- Records and documents, including member lists, constitution and office bearers must be made available on request
- Increased financial obligations throughout the life of the organisation

Player and Board Information 2012

Womens

Number of Players registered	C grade	A Reserve	A Grade	Total	Actual
	18	22	21	61	48

Mens

Number of Registered Players EFLC	Mozzies	Under 13	Under 15	Under 17	Division 3	Division 2	State League	Total
			19	18		29	31	23

Season 2012 Team Information

Team	Season Finish	Finals Win -Loss	Premierships'
U13	4th	1 st Semi loss	No
U15	1st	Grand Final Win	Yes
U17	Withdrawn mid season		No
State League	3rd	1 st Semi Loss	No
Division 2	5th	N/A	No
Division 3	4th	Final loss	No
A Grade Women	1st	Grand Final Loss	No
B Grade Women	4th	1 st Semi Loss	No
C Grade Girls Juniors	5th	5th	No

Auditors Report and Recommendation

Will be distributed separately to this report



Appendix 1 TEAM SHEETS 2012

No	State League	Division 2	Division 3	Under 15	Under 13
1	Brad Goddard - 5	Adam Gracie	Adam Gracie	Antonio Carcione	Aidan Narita
2	Brayden Borbely	Andrew Joseph	Adam Maka	Ashel Tsvigu	Aiden Mckeown
3	Brian Caceres	Anthony Smirk	Andrew Borlase	Beau Kennedy	Alex McGuffin
4	Bryce Condon	Brad Goddard	Brian Caceres 1	Benjamin Mercer	Ben Nockolds
5	Chris Wilson	Brayden Borbely	Charles Wemyss	Chandler Abrahams	Finely Morgan
6	Daniel Kennedy	Charles Wemyss	Chris Scott	Christopher Bowden	Harrison Buckman
7	David Cottam	Chee Lai	Chris Wilson	Dane Jenson	Harry Lindsay
8	Dean Turner	Chris Warren	Dale Kennedy	Dominic Hill	Jack Britton-Jones
9	Jerome Kirkwood	Dale Kennedy	David Cross	Jack Halverson	Luke Dunne
10	Jesse Stack	Daniel Knight	David Schomburg	Jacob Reid	Michael Perry
11	Kim Faulds -2	David Cross	Edward Wilson	Jakob Munk	Mitchell Brown
12	Matthew Devoy	David Schomberg	Felipe Chaves	James Dow	Nicholas Carcione
13	Michael Mills	Felipe Chavez 1	Gary Borbely	Lewis Hallam	Riley Mercer
14	Michael Salmond	Gary Borbely 1	Gary Kennedy	Murray Bromfield	Ross Bloomfield
15	Mitchell Elliss	Jarrad Brown	Ilya Isakov	Samuel Nixon	Ryan Hickey
16	Mitchell Kennedy	Jaden Hockey	Jaden Mellick	Taylor Banks	Sam Sanginiti
17	Ryan Spark	Jessie Stack	Jamie Gilbert	Thomas Brown	Teague Knight
18	Sam Jackman	John Redman	Jayden Hockey	Tyron Tassone	Thomas Richards
19	Shaun Leavy	Kale Miller	Kale Miller		Tyler Redman
20	Steve Tronovitch - 3	Keelan Hockey	Kevin Ryan		
21	Thomas Martella - 3	Kim Faulds	Luke Grootveld		
22	Timothy Kennedy	Leigh Petherwick	Luke Keiger		
23	Wayne Curran	Mark Lambert	Sam Ricci		
24		Nathan Petherwick	Shaun Kennedy		
25		Sam Gosling	Steven Borbely		
26		Shaun Phillips	Stuart Smith		
27		Steve Tronovitch	Tom Bellamy		
28		Stuart Redman	Tom Hollas		
29		Thomas Martella -1	Tony Martella		
30		Tony Martella			
		Tyler Murphy			

Women's Team Sheets

No	A Grade	A Reserve	C Grade
1	Alison Lane	Amy Rachow	Amy Rachow
2	Anne Marie Hall	Anne Marie Hall	Apryl Richards
3	Di Forbes	Ashlee Wells	Belinda Carcione
4	Emily Hare	Coralee Westphal	Brianna Curran Turner
5	Jesse Ingram	Deanne Agius	Emily Dunne
6	Jessica Kennedy	Gabrielle Kotai	Emma Graham
7	Jovelle Ward	Hayley Lim	Gabby Hitchen
8	Katelyn Lush	Jane Cook	Georgia Fenton
9	Kerry Tuana	Jodie Charlton	Jessica Thackray
10	Kirsty Graham	Katelyn Lush	Kirsty Graham
11	Linda Aust	Linda Aust	Lauren Campbell
12	Melanie Goddard	Michelle Dawson	Lucy Craske
13	Melanie Turner	Michelle Kielly	Mia Aria
14	Michelle Kielly	Michelle Rachow	Paige Watson
15	Michelle Rachow	Miranda Cooke	Selina Warburton
16	Nicole Rapanaro	Morgan Banks	Siobhan Scotson
17	Rebecca Bowland Curtis	Nicole Rapanaro	Sophie Cliff
18	Siobhan Scotson	Sarah Britton	Taylah Barry
19	Susan Milne	Siobhan Scotson	
20	Tessa Atkinson	Susan Milne	
21		Tracey Hockey	